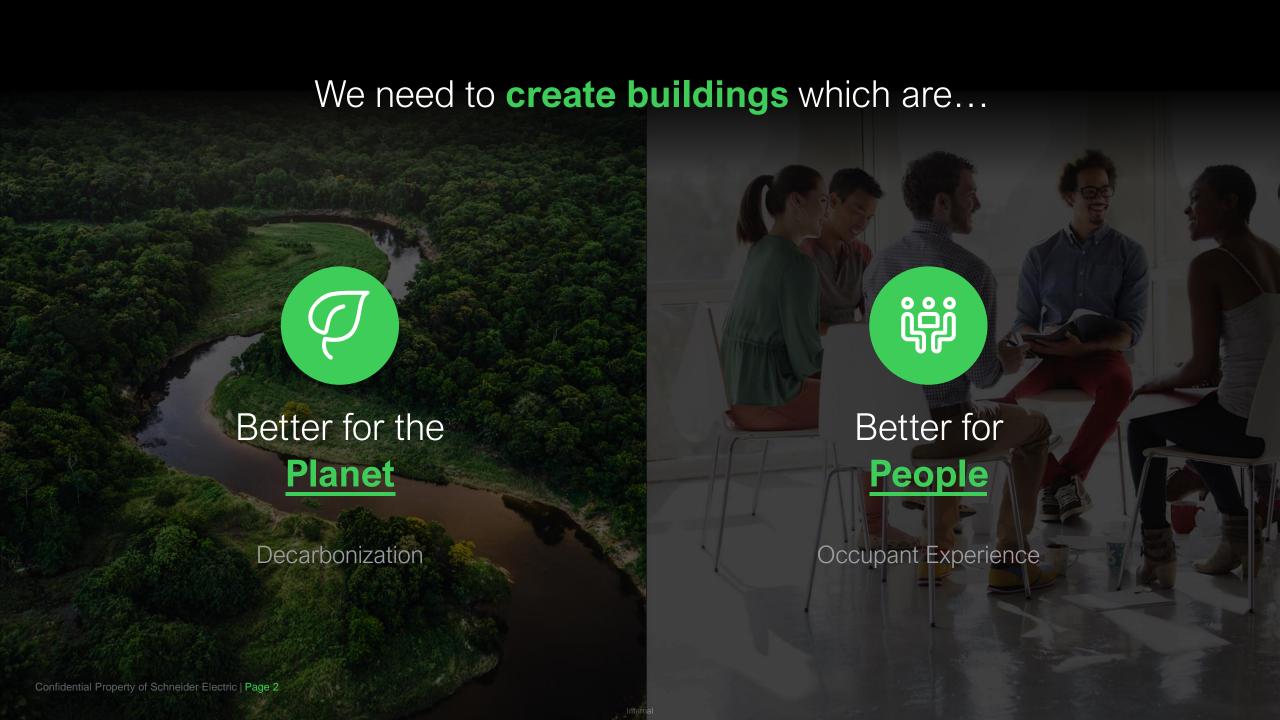
Unlocking The Power of Data

For Buildings Decarbonization

& Better People Experience

**Yasser Ahmed**VP, Buildings – Schneider Electric





# The key is data





### Today's buildings are evolving...

## Sustainability & Decarbonization

- Regulations, energy crisis
- Social interest in Net-Zero

# Digitization & New Technologies

- Digital solutions for productivity
- AI, Machine learning and digital twins for analytics



## Hybrid Working & Occupant Experience

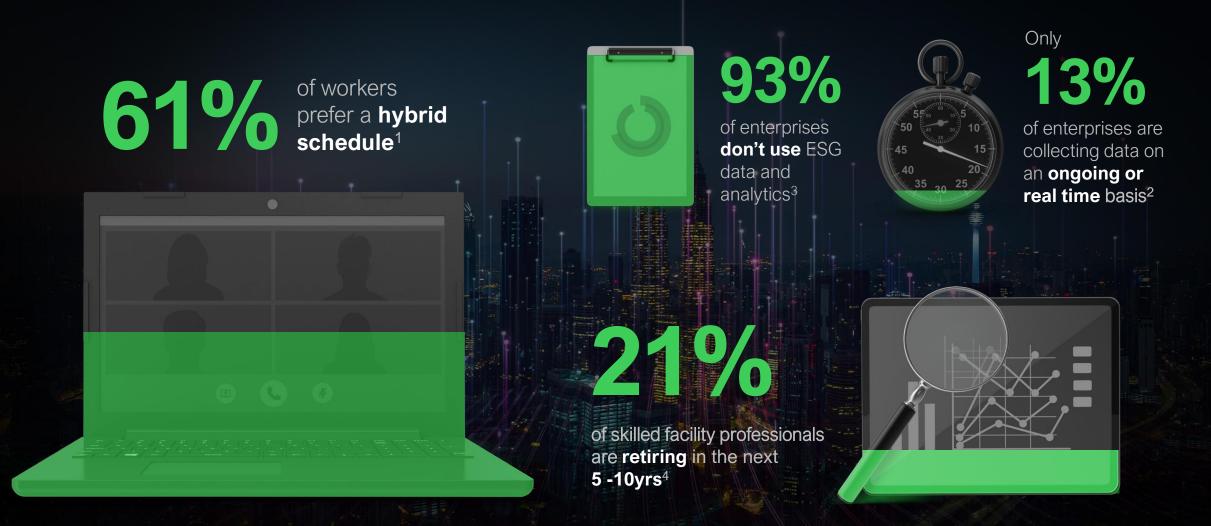
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- Occupancy & space utilization
- Tech for health, wellbeing and productivity

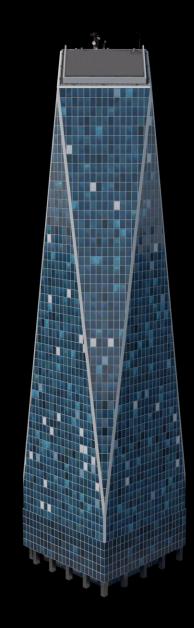
## Technology Partnership & Investment

 Building leases with tech and data as a service

### ...but there are still **challenges** we face

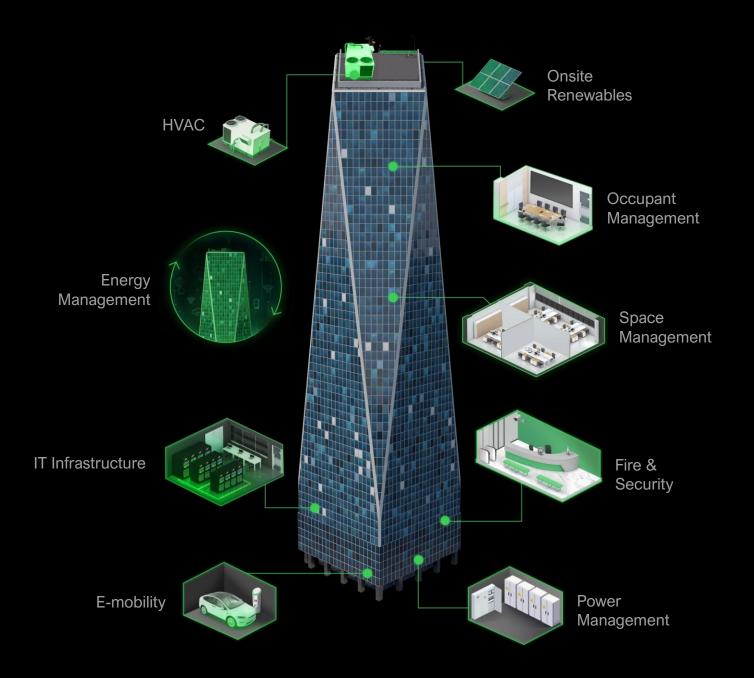


You need a **building ecosystem across your portfolio** which can...



# You need a **building ecosystem** which can...

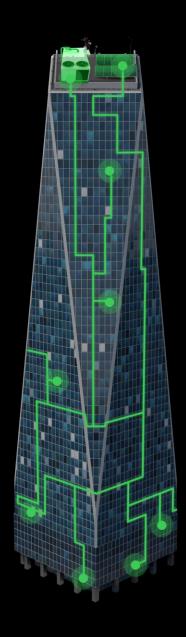
**Capture data** from all major building systems



You need a **building ecosystem** which can...

**Capture data** from all major building systems

in an **open and integrated** way...

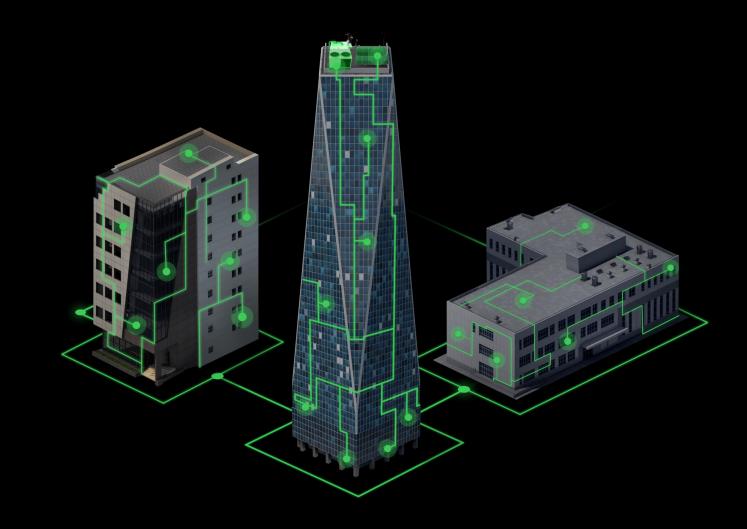


# You need a **building ecosystem** which can...

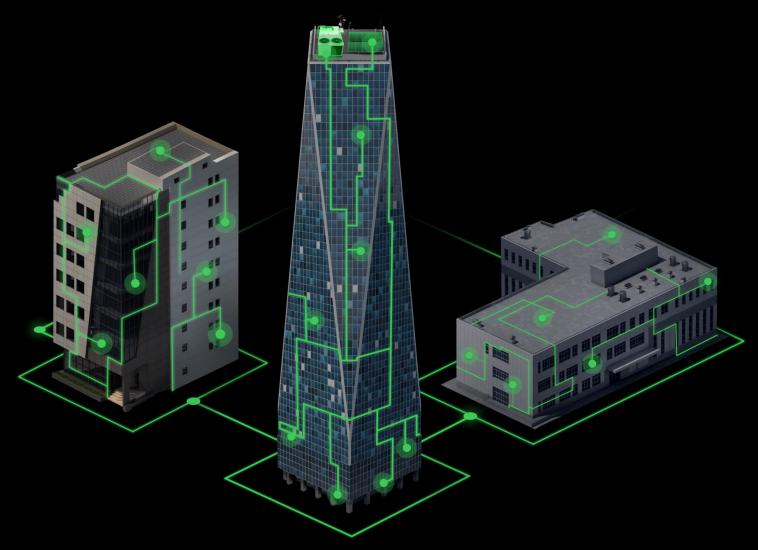
**Capture data** from all major building systems

in an **open and integrated** way...

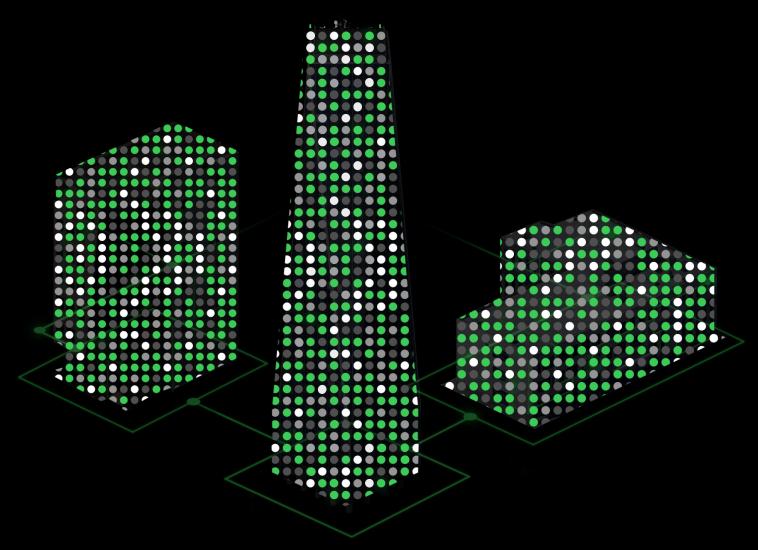
...across your entire building portfolio.



## Now you have all this **data** across multiple buildings



### How do you make it actionable?





# First you must **define intent**

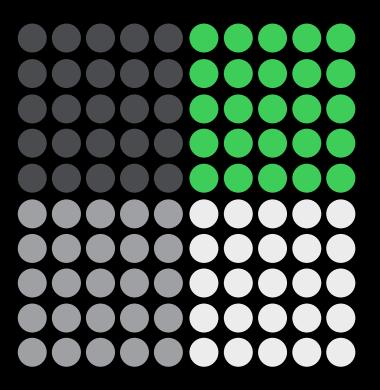
Strategically identify the actions needed to capture the right data to achieve your target building outcomes.



2

# Then you can capture and consolidate

Digitize your systems so you can gain a holistic view of what you're working with in a common data environment.



3

# Next you must **comprehend and analyze**

Use advanced digitized analytics, Al and machine learning to **truly understand** the **meaning of your data** in a wider context.

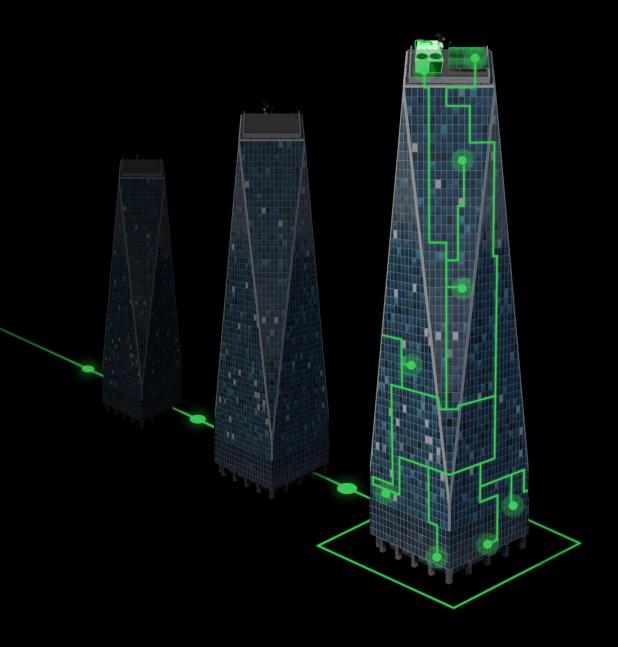




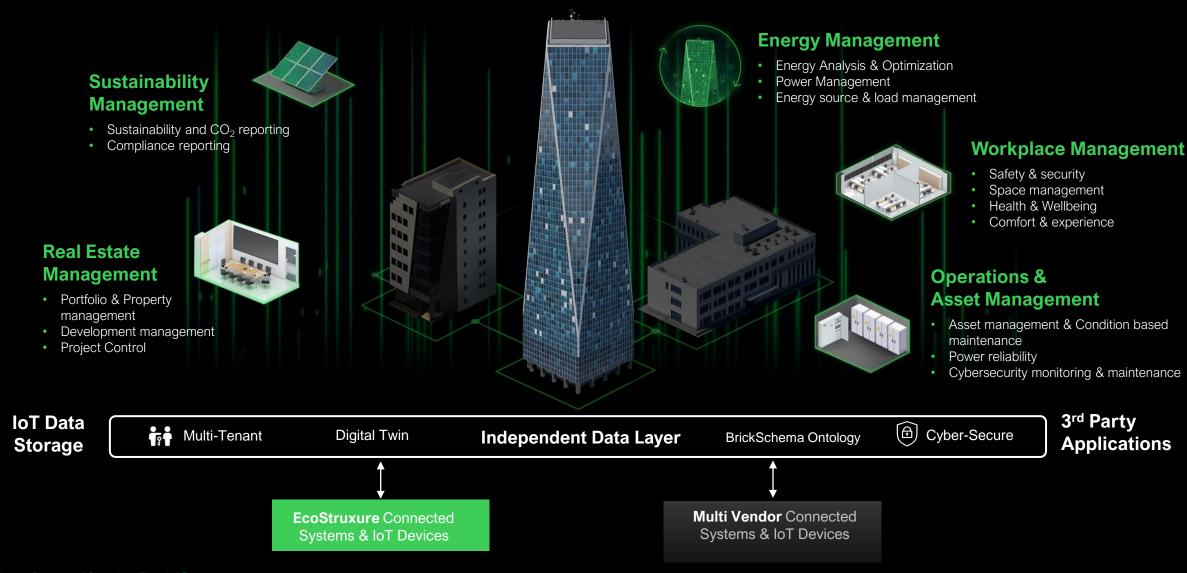
Now, take action

To decarbonize and enhance occupant experience.

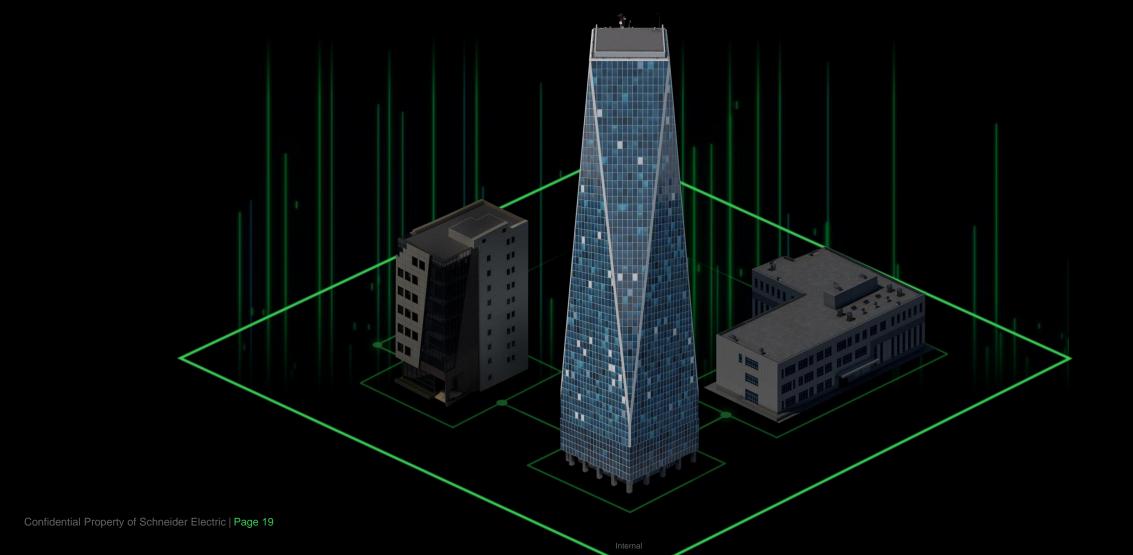
Then go one step further and automate various actions based on insights



With applications including Al-enabled analytic tools, automated responses, and clear dashboards our open ecosystem gives enterprises the power to leverage existing tools or our software solutions.



And all of this is delivered by a seamless, **persona-based** user experience via **one building portal**, with visibility across your **entire portfolio**.





### **Results** achieved

From a variety of building projects including our own

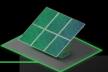


50% reduction in energy consumption within 2 years



#### Workplace Management

- Up to 60% office space reduction
- Workplace layout redesign based on actual usage
- 99% comfort score average



#### Sustainability Management

- **76%** Co2 emission reduction
- LEED and BREAM certifications



#### **Real Estate Management**

 Expected savings of 6-13% (depending on type & location of building)



## **Operations and Asset Performance**

 40% reduction in avoidable cost related to faults

Strike an optimal balance between energy, indoor air quality, comfort and climate goals.

#### **Solutions**

#### Data

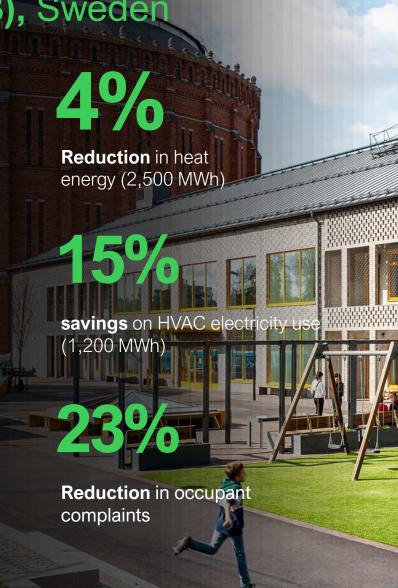
Utilize thousands of CO2 & temperature sensors to create Digital Twins of each building to compare real time vs. ideal conditions

#### Αl

Using AI & Digital Twins, the AI system provides SISAB's building management system with HVAC adjustments for energy and climate control to ensure ideal comfort at lowest energy use and cost

#### Life is on with...

- 4% reduction in heat energy (2,500 MWh)
- 15% savings on HVAC electricity use (1,200 MWh)
- 23% reduction in occupant complaints
- 205 metric ton reduction in greenhouse gas (GHG) emissions

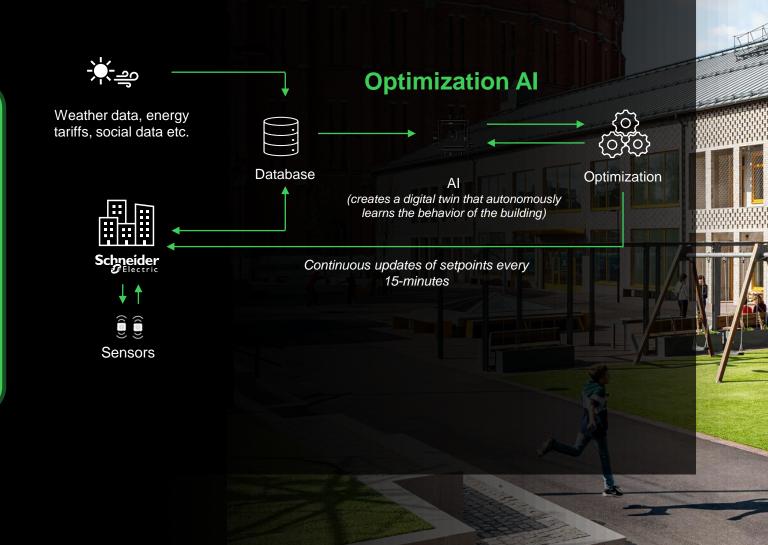


We implemented an AI engine to strike the balance between energy, indoor air quality, comfort and climate goals.

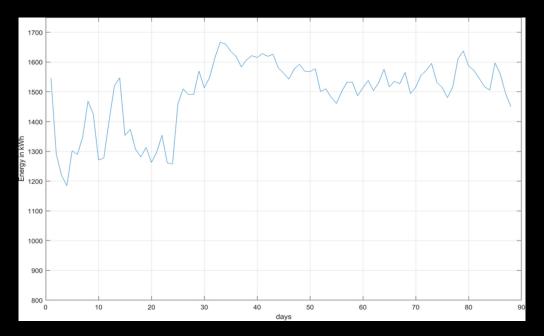
### How it worked

Building Advisor Optimization AI is a complete, scalable HVAC optimization system that optimizes heating, cooling, and ventilation. The system uses a combination of cutting-edge artificial intelligence technology and engineering insights from the real estate industry. By applying advanced algorithms, the system autonomously optimizes a building individually, for the set indoor climate at the lowest possible energy usage and cost.

The building is optimized by analyzing data from the BMS, sensors in the building for controlling temperature, CO2 levels, and humidity, as well as external data sources such as weather, energy tariffs, and social data. The solution works much like a human but includes more data when setting new temperature and airflow parameters every 15 minutes. By giving the BMS continuous new setpoints, Building Advisor Optimization AI creates an optimized steering strategy for the individual needs of each building.

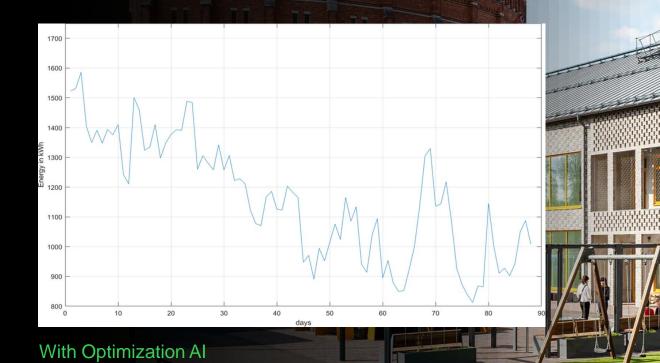


**Energy Saving** 



#### **Before**

There is no real control nor optimization of energy usage. The indoor temperature fluctuates haphazardly without any planning implemented nor an informed solution.

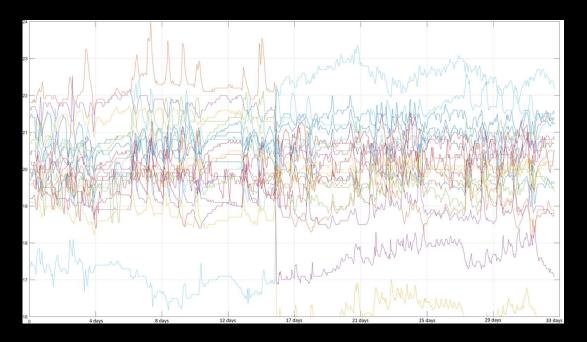


Our customized algorithms ensure the indoor temperature is kept

within a predefined range while considering outdoor temperature,

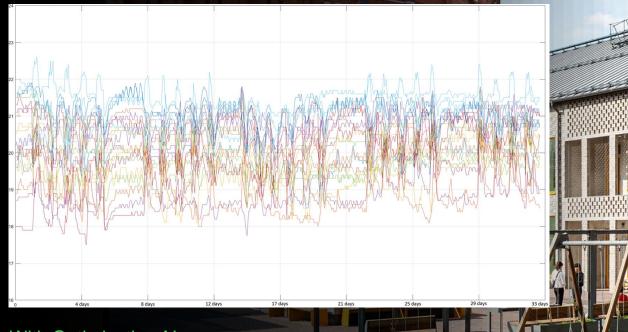
building configurations, energy tariffs, time, date, and other factors

**Increased Comfort** 



#### **Before**

There is no real control nor optimization of energy usage. The indoor temperature fluctuates haphazardly without any planning implemented nor an informed solution.



#### With Optimization Al

Our customized algorithms ensure the indoor temperature is kept within a predefined range while considering outdoor temperature, building configurations, energy tariffs, time, date, and other factors.

## **How** to get started?

Set clear **objectives**, aligned with stakeholders.

Enlist support of trusted advisors & partners.

Start with the data you have.

Focus on value creation.

We can support you on your enterprise software journey. Reach out to your Schneider Electric representative to evaluate your opportunities to decarbonize and enhance occupant experience.

